DEFENDANTS' NOTICE OF MOTION AND MOTION TO DISMISS THIRD CONSOLIDATED AMENDED COMPLAINT

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## TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE THAT on March 23, 2015 at 10:00 a.m., or as soon thereafter as counsel may be heard in Courtroom 780 of the above-entitled Court located at 255 E. Temple St., Los Angeles, CA 90012, Defendants NJOY, Inc. and Soterra, Inc. ("Defendants") will and hereby do move this Court for an order dismissing the Third Consolidated Amended Complaint (Dkt. 82) ("TCAC"), and each claim contained therein, filed by plaintiffs Ben Z. Halberstam, Eric McGovern, and Kathryn Thomas (collectively, "Plaintiffs").

This Motion is made pursuant to Rules 8(a), 9(b) and 12(b)(6) of the Federal Rules of Civil Procedure, and is based on the following grounds:

- The TCAC is subject to Rule 9(b)'s heightened pleading standards; however, Plaintiff Halberstam fails to plead elements of his claim with particularity;
- Plaintiffs' claims based on Defendants' affirmative statements fail as a matter of law, because Defendants' advertisements do not make the representations that Plaintiffs interpret them to make;
- Plaintiffs' claims based on Defendants' affirmative statements fail as a matter of law, because the statements are generalized, non-specific and subjective, and therefore are non-actionable;
- Plaintiffs' claims based on Defendants' affirmative statements also fail as a matter of law under the "likely to mislead a reasonable consumer" standard;
- Plaintiffs' claims based on Defendants' alleged nondisclosures fail because Defendants did not have a duty to disclose any of the allegedly omitted facts;
- Plaintiffs' claims based on Defendants' alleged nondisclosures fail because Plaintiffs do not sufficiently allege that Defendants had

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exclusive knowledge of whatever facts that Plaintiffs claim shoul	d
have been disclosed; and	

 Plaintiffs' claims fail because Plaintiffs are barred from bringing lack of substantiation claims.

This Motion is based upon this Notice of Motion and Motion, the concurrently filed Memorandum of Points and Authorities, the Request for Judicial Notice, the Declaration of Paul L. Gale and exhibits attached thereto, and all pleadings and papers on file in this action and upon such other matters and arguments as may be presented to the Court prior to and at the time of the hearing.

This Motion is made following the conference of counsel pursuant to Local Rule 7-3, which took place on November 17, 2014.

Dated: December 10, 2014

Respectfully submitted,

TROUTMAN SANDERS LLP

By: /s/ Paul L. Gale
Paul L. Gale

Attorneys for Defendants NJOY, INC. and SOTERRA, INC.

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